SPAIN

Palma de Mallorca (La Lonja Marina)

5% early booking 6 months prior to charter start — **ECC Yachtcharter - Santa Cruz de Tenerife**

Yacht	Cab.	Pers.	Y.o.cons.	13.05. - 26.05.	27.05. - 23.06.	24.06. - 28.07. 26.08. - 29.09.	29.07. - 25.08.	30.09. - 13.10.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Jeanneau 54 (incl. Skipper	5	11	23	6.900	7.390	8.200	9.200	7.390	2.500
Jeanneau 54	5	11	19	5.100	5.500	6.300	7.300	5.500	2.500
Sun Odyssey 519	5	13	18	4.000	5.000	5.300	6.900	5.000	2.500
Sun Odyssey 490	5	13	19	4.300	4.900	5.300	6.900	4.900	2.500
Oceanis 43	4	10	09	2.200	2.200	2.700	3.500	2.200	2.500
Sun Odyssey 410	3	8	23	2.800	3.100	3.500	4.300	3.100	2.500
Oceanis 41	3	8	12	2.000	2.300	2.700	3.500	2.300	2.500
Sun Odyssey 349	2	5	21	2.000	2.130	2.430	2.590	2.130	2.500
Catamaran									
Lagoon 46 (inc. Skipper)	4	10	21	8.810	11.910	12.410	13.110	8.810	2.500

Standard equipment: GPS, Autopilot, Dinghy
Included: first and last night on the pontoon of ECC Yachtcharter.
Extras: marine taxes: € 5/pers
Discounts: 2 weeks 10%, 3 weeks 15%, boatshow 5%, repeat client 5%, max. 15%.
Options: final cleaning: 3 cabins € 150, 4 cabins € 180, 5 cabins € 220, cat. € 250, Skipper: € 1400/week, Hostess: € 1190/week, bedlinen: € 15/pers, towels: € 6/pers, gas bottle: € 25, outboard: € 95/week, automatic life vests: € 10/pers, SUP: € 150/week, fishing rod: € 150/week.
Lagoon 46 Comfort pack: € 600 (incl. Linen, shower towels, beach towels, outboard, SUP and cleaning)
Deposit / franchise: to be deposited on spot via Master-/Visacard
One-Way: Please ask for dates of oneways to/from the Canaries.
Check-In/Check-Out: 5:00pm/09:00am or according to agreement.
Provisioning: Use our new provisioning order service:
Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.
Languages spoken at base: Spanish & English

SPAIN

Canary Islands

5% early booking 6 months prior to charter start — **ECC Yachtcharter - Santa Cruz de Tenerife**

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 14.04.	11.11. - 01.12 23.12. - 31.12.	02.12. - 22.12.	Deposit
Currency (Price per week)					€	€	€	€
Jeanneau 54	DS	5	12	23		4.800	4.000	2.500
Jeanneau 54	DS	5	11	19	4.300	4.300	3.600	2.500
Jeanneau 519	DS	5	12	18	4.000	4.000	3.000	2.500
Sun Odyssey 490	DS	5	11	19	4.000	4.000	3.100	2.500
Bavaria 45	SC	4	8	13	2.500	2.600	2.100	2.500
Oceanis 43	SC	4	10	09	2.500	2.500	2.000	2.500
Sun Odyssey 419	SC	3	8	17	2.300	2.500	2.200	2.500
Oceanis 41	SC	3	8	12	2.200	2.400	2.000	2.500
Sun Odyssey 410	DS	3	8	23		2.700	2.500	2.500
Sun Odyssey 349	DS	3	5	19	1.600	1.600	1.300	2.500

Tenerife Marina Santa Cruz = SC, Tenerife Marina Del Sur = DS

Standard equipment: GPS, Autopilot, Dinghy
Included: first and last night on the pontoon of ECC Yachtcharter.
Extras: marine taxes: € 5/pers

Discounts: 2 weeks 10%, 3 weeks 15%, boatshow 5%, repeat client 5%, 5 % Early booking discount (6 months before Charter) max. 15%.
Options: final cleaning: 3 cabins € 150, 4 cabins € 180, 5 cabins € 220, cat. € 250, Skipper: € 1400/week, Hostess: € 1190/week, bedlinen: € 15/pers, towels: € 6/pers, gas bottle: € 25, outboard: € 95/week, automatic life vests: € 10/pers, SUP: € 150/week, fishing rod: € 150/week.
Deposit / franchise: to be deposited on spot via Master-/Visacard
One-Way: Please ask for dates of oneways to/from the Canaries.
Check-In/Check-Out: 5:00pm/09:00am or according to agreement.
Provisioning: On request.
Languages spoken at base: English and Spanish

SPAIN

Palma de Mallorca

5% early booking discount until 31.01.2023 — **Mallorca-Balear-Sailing & Charter, S.L. - Palma de Mallorca**

Sun Odyssey 469	4	10	13	2.580	3.180	3.380	3.580	4.180	4.680	4.680	3.580	2.980	2.580	2.000
Bavaria 45 Cruiser	4	8	12	2.580	3.180	3.380	3.580	4.180	4.680	4.680	3.580	2.980	2.580	2.000
Bavaria C38	3	9	23	2.860	2.860	3.060	3.360	3.760	4.360	4.360	3.060	2.660	2.360	2.000
Catamaran														
Leopard 444	4	10	12	3.750	4.050	5.250	6.250	7.850	8.750	8.750	6.650	4.450	3.750	3.000

Standard equipment: Furling genoa, Furling mainsail, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Deck shower, Inverter 12V/220V, Board-battery charger, Water pressure, Hot water, CD / radio, Electr. Fridge, Dinghy
Included: The final cleaning is included in the price and payable on spot. Discounts are applicable on the weekly charterprice reduced by the final cleaning amount. Final cleaning prices: 35'-40' € 160, 42'-47' € 180, cat. € 250
Options: payable on spot in cash: Gennaker € 150/week + deposit € 600, bedding+towels: € 25/pers., beachtowel € 10, outboarder € 100/week, SUP (Stand-Up-Paddel) € 100/week, butane gas € 20/We.
Discounts: 5% 2 weeks, 10% 3 weeks, 12% 4 weeks, 5% boat shows, 5% repeater, max: 15%
Check-In/Check-Out: saturday 4 p.m. / friday 5 p.m. + overnight until saturday 8:00 a.m.
Deposit / franchise: to be paid on spot
Provisioning: Use our new provisioning order service:
Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.
Languages spoken at base: english, spanish, german

SPAIN

Palma de Mallorca - Marina La Lonja

10% early booking until 31.01.2023 — **Alboran Charter - Palma de Mallorca**

Yacht	Cab.	Pers.	Y.o.cons.	01.04. - 05.05. 14.10. - 10.11.	06.05. - 26.05. 23.09. - 13.10.	27.05. - 23.06.	24.06. - 04.08.	05.08. - 25.08.	26.08. - 22.09.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Sun Odyssey 519	5	12	19	3.750	5.300	5.460	5.620	7.140	5.650	2.500
Sun Odyssey 519	5	12	18	3.500	5.100	5.250	5.400	6.950	5.400	2.500
Sun Odyssey 519	5	12	17	3.150	4.750	4.890	5.100	6.600	5.100	2.500
Sun Odyssey 519	5	12	16	2.940	4.500	4.675	4.830	6.350	4.830	2.500
Elan 50 Impression	5	12	15	2.835	4.410	4.570	4.725	6.195	4.725	2.500
Beneteau 50	4	8	98	1.785	2.150	2.575	2.995	4.620	3.200	2.500
Oceanis 45	4	10	16	2.625	3.675	3.750	3.780	5.145	3.780	2.500
Oceanis 45	4	10	15	2.415	3.465	3.550	3.570	4.935	3.570	2.500
Oceanis 45	4	10	14	2.260	3.360	3.390	3.450	4.780	3.450	2.500
Sun Odyssey 440	4	10	19	2.850	3.850	3.885	3.990	5.400	3.990	2.500
Elan Impression 434	4	10	06	1.700	1.890	2.260	2.650	3.650	2.650	2.500
Elan Impression 434	3	6	05	1.670	1.890	2.240	2.580	3.465	2.310	2.500
Oceanis 43	4	10	08	1.890	2.100	2.310	2.950	3.675	2.850	2.500
Oceanis 43	3	8	07	1.670	1.890	2.240	2.580	3.465	2.310	2.500
Sun Odyssey 410	3	8	22	3.000	3.500	3.750	3.890	4.950	3.900	2.500
Sun Odyssey 419	3	8	19	2.100	2.600	2.800	3.000	4.000	2.900	2.500
Sun Odyssey 409	3	8	11	1.900	2.000	2.350	2.625	3.675	2.625	2.500
Oceanis 40	3	8	11	1.900	2.000	2.350	2.625	3.675	2.625	2.500
catamarans										
Bahia 46	6	12	06	3.550	3.780	4.700	5.150	7.250	4.700	2.500
Leopard 44	4	10	15	4.100	4.700	6.800	7.300	9.350	6.900	2.500
Voyage 440	6	10	06	3.300	3.600	4.400	4.700	6.800	4.200	2.500
Voyage 440	6	10	03	3.000	3.300	4.100	4.450	6.700	4.100	2.500

Standard equipment: GPS plotter, Autopilot, Electr. Windlass (anchor), Sprayhood, Biminitop, Cockpit table, CD / radio, Dinghy
Extras: Port Service (payable on spot): € 5/pers.
Options: (payable on site) Final cleaning: Mono. 3 cabins € 100, mono. 4 cabins € 120, mono. 5 cabins & and cat. € 140, gas consumption € 15/week, outboard engine: € 125/week + fuel: € 10/week, bed linen: € 20/pers., extra towel: € 5, cockpit cushions: € 5/each, blister: € 200/week, kayak: € 125/week, Windsurfer: € 150/week, SUP: € 100/week, BBQ: € 125/week, Safety net: € 80/charter, Skipper: € 190/day + prov., Hostess: € 165/day + prov., Cabrera permit: € 10 handling fee+ daily rate, Diving equipment: on request.
Discounts: 5% repeater, 5% family, 5% boatshow, max 15%.
Deposit / franchise: to deposit on the spot cash or with creditcard.
Damage waiver: € 180 + remaining security € 440
Check-In/Check-Out: Sat 4pm/Fri 6pm + overnight till Sat 9 am.
Provisioning: Use our new provisioning order service:
Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.
Languages spoken at base: english, spanish

SPAIN

TENERIFE Radazul / Marina Del Sur, GRAN CANARIA Muelle Deportivo de Las Palmas, LANZAROTE Marina Rubicón

10% early booking 6 month prior departure — **Alboran Charter - Palma de Mallorca**

Sun Odyssey 519	T	5	12	19	**3.550**	**3.450**	**3.550**	**2.500**
Sun Odyssey 519	T/TS	5	12	18	**3.450**	**3.350**	**3.450**	**2.500**
Sun Odyssey 519	G	5	12	18	**3.450**	**3.000**	**3.450**	**2.500**
Sun Odyssey 519	TS	5	12	17	**3.300**	**3.200**	**3.300**	**2.500**
Elan 50 Impression	T	5	12	15	**3.200**	**3.100**	**3.200**	**2.500**
Bavaria 51 Cruiser	T	5	12	09	**3.000**	**2.900**	**3.000**	**2.500**
Oceanis 45	T	4	10	16	**3.000**	**2.900**	**3.000**	**2.500**
Oceanis 45	T	4	10	15	**2.900**	**2.800**	**2.900**	**2.500**
Oceanis 45	G/T	4	10	14/15	**2.900**	**2.800**	**2.900**	**2.500**
Sun Odyssey 440	TS	4	10	19	**3.100**	**3.000**	**3.100**	**2.500**
Elan Impression 434	TS	4	10	06	**2.100**	**2.000**	**2.100**	**2.500**
Elan Impression 434	TS	3	6	05	**2.000**	**1.850**	**1.950**	**2.500**
Oceanis 43	TS	4	10	08	**2.200**	**2.000**	**2.200**	**2.500**
Oceanis 43	TS	3	8	07	**2.000**	**1.850**	**1.950**	**2.500**
Sun Odyssey 419	TS	3	8	19	**2.300**	**2.175**	**2.275**	**2.500**
Sun Odyssey 410	TS	3	8	22	**2.800**	**2.675**	**2.775**	**2.500**
Sun Odyssey 409	TS	3	8	11	**2.000**	**1.850**	**1.950**	**2.500**
Oceanis 40	TS	3	8	11	**2.000**	**1.850**	**1.950**	**2.500**

T=Teneriffa - Puerto Deportivo Radazul, TS=Tenerifa - Marina del Sur - Las Galletas, G=Gran Canaria - Muelle Deportivo de Las Palmas, L=Lanzarote - Marina Rubicón

Standard equipment: GPS plotter, Autopilot, Sprayhood, Biminitop, CD / radio, Dinghy
Extras: Port Service (payable on spot): € 5/pers.
Options: (payable on spot) final cleaning: mono. 3 cabins € 100, mono. 4 cabins € 120, mono. 5 cabins € 140, gas € 15/week, outboard engine: € 125/week + fuel: € 10/week, bed linen: € 20/pers., additional towel: € 5, cockpit cushions: € 5/pers. per charter, blister: € 200/week, skipper: € 190/day + prov.
Discounts: 5% repeater, 5% family, 5% boatshow, max 15%.
Deposit / franchise: to deposit on the spot cash or with creditcard.
Damage waiver: € 180 + remaining security € 440
Check-In/Check-Out: Sat 4pm/Fri 5pm + overnight till Sat 9 am.
Provisioning: Use our new provisioning order service:
Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.
Languages spoken at base: english, spanish

SPAIN

La Lonja Marina - Mallorca

10% early booking until 31.01.2023 or at least 6 months before the start of the cruise — **VIVA Yacht Charter & Broker - Palma de Mallorca**

Yacht	Cab.	Pers.	Y.o.cons.	29.04. - 19.05. 07.10. - 13.10.	20.05. - 26.05. 23.09. - 06.10.	27.05. - 23.06. 16.09. - 22.09.	24.06. - 28.07. 19.08. - 15.09.	29.07. - 18.08.	deposit
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 519	5	12	17	**2.995**	**3.895**	**4.375**	**4.995**	**5.795**	**2.700**
Dufour 512 Grand Large	5	12	17	**2.995**	**3.895**	**4.375**	**4.995**	**5.795**	**2.700**
Dufour 500	5	10	15	**2.895**	**3.895**	**4.375**	**4.995**	**5.795**	**2.700**
Oceanis 48	5	11	15	**2.895**	**3.895**	**4.375**	**4.995**	**5.795**	**2.700**
Dufour 460 Grand Large	4	10	18	**2.695**	**3.495**	**3.995**	**4.395**	**5.195**	**2.700**
Dufour 460 Grand Large	4	10	16	**2.595**	**3.395**	**3.795**	**4.245**	**5.100**	**2.700**
Bavaria Cruiser 46	4	9	15	**2.595**	**3.395**	**3.795**	**4.245**	**5.100**	**2.700**
Sun Odyssey 410	3	8	22	**2.595**	**3.245**	**3.495**	**3.995**	**4.695**	**2.700**
Catamaran									
Lagoon 42	4	10	22/23	**3.995**	**4.995**	**6.390**	**7.690**	**8.995**	**2.700**

Languages spoken at base: english, spanish
Included: Dinghi, outboard engine, bedding, wifi at the base, mooring fees at the base (except during the Palma Boat show at the end of april)
Options: Final cleaning included in the price but to be paid on site in cash: 3 cabins € 130, 4 cabins € 160, 5cab. + cat. € 190 (to be paid on spot in cash). outboard engine: € 130/week, gas: € 10/bottle, bed linen: € 15/person, towel: € 5
Deposit / franchise: payable on spot with credit card or cash. reduced deposit: € 180/week. (non refundable and to be paid in cash). Reduces deposit to € 590 (if available)
Discounts: 2 weeks 5%, 3 weeks or more 10%, 2 or more yachts 5%, boatshow 10%, repeater 5%. Max. discount 10%.
7% extra discount for the week of 22 April if the booking is from 22 April to 05 May 2023
Check-In/Check-Out: check-in saturday from 5pm (earlier if the yacht is ready for boarding) / check-out friday until 5 pm + night on board till saturday 08:30 am.
During Palma Boat Show (end April ? begin May) the boarding will be in a different port close to Palma de Mallorca,
and its free only the day of check in and the day of check out.
Languages spoken at base: English, Spanish

SPAIN

Pasito Blanco - Gran Canaria

10% early booking until at least 6 months before the start of the cruise — **VIVA Yacht Charter & Broker - Palma de Mallorca**

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.01.	07.01. - 10.02.	11.02. - 10.03.	deposit
Currency (Price per week)				**€**	**€**	**€**	**€**
Sun Odyssey 519	5	12	17	**3.595**	**2.195**	**2.595**	**2.500**
Dufour 512 Grand Large	5	12	17	**3.295**	**2.195**	**2.595**	**2.500**
Dufour 500	5	10	15	**3.295**	**2.195**	**2.395**	**2.500**
Oceanis 48	5	11	15	**3.295**	**2.195**	**2.395**	**2.500**
Dufour 460 Grand Large	4	10	18	**2.950**	**1.995**	**2.190**	**2.500**
Dufour 460 Grand Large	4	10	16	**2.850**	**1.995**	**2.190**	**2.500**
Bavaria Cruiser 46	4	9	15	**2.795**	**1.995**	**2.190**	**2.500**
Sun Odyssey 410	3	8	22	**2.595**	**2.295**	**2.295**	**2.500**
Dufour 410 Grand Large	3	8	22	**2.595**	**1.995**	**1.995**	**2.500**
Catamaran							
Lagoon 42	4	12	22	**3.895**	**2.795**	**2.995**	**2.500**

Languages spoken at base: English, Spanish
Included: Dinghy, mooring fees at check-in and check out
Options: Final cleaning included in the price but payable in cash on site: 2-3 cabins € 120, 4 cabins € 150, 5cab. + cat. € 180. outboard engine: € 95/week, gas: € 10/bottle, bed linen: € 15/person, towel: € 5
Deposit / franchise: payable on spot with credit card or cash. reduced deposit: € 180/week. (non refundable and to be paid in cash). Reduces deposit to € 390 (if available)
Discounts: 2 weeks 5%, 3 weeks or more 10%, 2 or more yachts 5%, boatshow 10%, repeater 5%, from the 5th repeat charter 10%. Max. discount 10%.
Check-In/Check-Out: check-in saturday from 5pm (earlier if the yacht is ready for boarding) / check-out friday until 5 pm + night on board till saturday 08:30 am.
Languages spoken at base: English, Spanish

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.