

# CARIBBEAN

## Martinique, Guadeloupe, St. Martin



early booking 10% until 31.12.2020 5% until 6 months prior to charter

VPM Yachtcharter - EIS Finance SARL - Courbevoie

Yacht	Cab.	Pers.	Y.o.cons.	18.12. - 31.12.	02.01. - 02.04.	03.04. - 07.05.	08.05. - 15.10.	16.10. - 17.12.	Deposit
<b>Currency (Price per week)</b>									
				€	€	€	€	€	€
Monohulls - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina									
Oceanis 54	5	9	09	6.000	4.500	3.500	2.950	3.500	4.570
Catamarans - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina									
Lagoon 620 incl. Crew & F	6	12	15	20.280	20.280	20.280	20.280	20.280	
Bali 4.6 (Gen. & A/C)	5	10	21	12.255	7.135	7.930	5.040	4.325	4.570
Lagoon 450 S	6	10	18	7.500	5.800	4.500	4.250	4.500	4.570
Lagoon 450 S Waterm.	5	9	17	7.500	5.800	4.500	4.250	4.500	4.570
Lagoon 450 S	6	10	16	7.500	5.800	4.500	4.250	4.500	4.570
Lagoon 450	6	12	13	7.000	5.400	4.300	3.900	4.300	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	18	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	16	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 40	4	10	18	6.250	4.800	3.900	3.300	3.900	4.570
Lagoon 40	4	10	18	6.250	4.800	3.900	3.300	3.900	4.570
Lagoon 400 S2	4	10	17	6.000	4.600	3.850	3.100	3.850	4.570
Lagoon 400 S2	4	10	16	6.000	4.600	3.850	3.100	3.850	4.570
Lagoon 400 S2	4	10	13	5.800	4.300	3.650	3.000	3.650	4.570
Lagoon 400	4	10	12	5.800	4.300	3.650	3.000	3.650	4.570

**Included:** GPS, autopilot, outboarder, el.windlass, bedding + linen, towels, snorkeling equipment (2/yacht), ventilator in cabins and saloon. Generator and air-conditioning on L 620. First and last night on the VPM ponton. Anti Covid-19 Pack: disinfected Yacht at takeover, Handsanitizer, Facemasks.

**Options:** Endcleaning Monohull 50 ft and over: € 210; Catamarans up to 40 ft € 210; up to 45 ft € 230, (security for the end cleaning costs to be deposited on spot), kayak/SUP € 80/week (deposit € 200), charcoal BBQ € 40/week, full board 1 - 4 guests € 45/person/night, more than 4 guests € 40/person/night. extra Snorkeling equipment EUR 15/set. Crew-change during charter € 200 (includes administr. costs, change of linen/towels, 1 night at the VPM pontoon, does not include cleaning), extra set linen/towels € 15/person. All extras except for the cleaning are to be booked and paid with final payment of the charter.

**Minimum charter:** 7 nights, Christmas and New Year period: 10 nights

**Discounts:** 2 Weeks: 5%, 3 weeks: 10%, 4 weeks and more: 15%, Repeater: 5%, Boatshow: 5%, Group discount 5 yachts and more 5% (on top of longterm discounts only 3 discounts can be cumulated).

Summer-special: between 08.05.2021 and 09.07.2021 as well as 07.08.2021 and 29.10.2021 - 30% on daily rate (min. 14 days) only at Martinique, Guadeloupe and St.Martin (not valid for Lagoon 620; no other discount applicable)

**Deposit / franchise:** To be paid at embarkation with: Visa ? Mastercard or cash.

Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver. For charters longer than 2 weeks the deposit has to be transferred to our account prior departure or be deposited in cash on spot.

**Damage waiver:** up to 43' € 30/day (minimum € 210)+ refundable security deposit € 500, from 44' € 35/day (minimum € 245)+ refundable security deposit € 750, (spi/blister are not covered, payable at the own expense of the client in case of loss, theft or damage). Damage waiver obligatory with skipper. The damage waiver has to be booked with the booking confirmation and is not bookable on spot.

**BESTSERVICE: Embarkation:** 6 pm daily. **Disembarkation:** 10 am daily. The charter contract starts at 18h, however, the technical check in and chart briefing will take place in the morning after contract started. No departure from the base at the first evening of contract. Drop off with diesel tanks filled up. Fees for not refueling: Diesel +€ 100.

**Transfer** (payable on spot):

**St. Martin** Juliana Airport - Anse Marcel Base oneway up to 2 Pers. € 45, additional pers. € 17, Grand case Airport - Anse Marcel Base oneway up to 2 Pers. € 40, additional Pers. € 12.

**Guadeloupe** Les Abymes Airport - Base Port de Plaisance oneway 1-3 Pers. € 42, 4-5 Pers. € 46, 6-8 Pers. € 55

**Martinique** Le Lamentin Airport - Le Marin Base oneway 1-6 pers. € 77, 7 Pers. € 90, 8 Pers. € 100, 9-12 Pers. € 150, 13-15 pers. € 170.

**One-Way: (Availability on request) Martinique to:** St. Lucia € 600; Grenada € 1250, Guadeloupe € 600, St. Martin € 1365

**Guadeloupe to:** St. Martin € 900, Martinique € 600

**St. Martin to:** Martinique € 1300, Guadeloupe € 900 other islands on request

**Provisioning:** possible

**Race Conditions:** A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. **Extra race costs:**

**Race Regatta Package & Surcharge** (including: briefing, preparation gauging of sails, registration, technical assistance during race: Saint Martin Heineken Regatta: € 2500 up to 42' € 2600 up to 50', € 2700 '51 and larger

**Race deposit:** VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. No damage waiver and do credit card accepted.

**additional informations:** \*\*\*\*\*= Lagoon 620 including crew and fullboard

**Languages spoken at base:** English, French, partly German

# CARIBBEAN

## St. Martin (Port De Plaisance)



special conditions differ from month to month

Kiriacoulis Mediterranean Cruises Shipping Ltd. - Athen

Lagoon 450	6	10	17	5.694	4.270	4.659	7.506	3.500
Lagoon 42	4	10	18-19	5.125	3.831	4.193	6.755	3.500
Nautitech 40 Open	4	10	19-20	4.612	3.448	3.774	6.080	3.500
Lagoon 380	4	10	19	3.690	2.758	3.019	4.864	3.500

**Standard equipment:** Furling genoa, GPS, GPS plotter, Autopilot, Wind indicators, Electr. Windlass (anchor), Sprayhood, Biminitop, Deck shower, Hot water, CD / radio, Cockpit speakers, Electr. Fridge, Dinghy

**Included:** Port fees for the first and last night at the pier of Kiriacoulis

**Options:** Service package (includes: final cleaning, water, 1 bottle of cooking gas, batteries, bed linen): Cat. < 45' € 260, Cat. > 46' € 285, Skipper: € 165/day + prov., Hostess: € 150/day + prov., BBQ: € 80/week, Additional bed linen: € 10/week per person, Beach towel: € 10/week per person, Safety net: € 100/charter, Spi/MPS: € 175/week, WiFi: on request, SUP: on request, Starter package € 50: dishwashing liquid, sponge, garbage bags, matches, toilet and kitchen rolls, fruit plate, water, orange juice, wine, biscuit packet, individual bags of tea/coffee/sugar/milk

**Discounts:** 5% repeat client (min. 1 week), 5% 2 weeks, 10% 3 weeks, 15% 4 weeks.

**One-Way:** St.Martin-Tortola € 795, St.Martin-Antigua € 700, St.Martin-Guadeloupe € 1100, St.Martin-Martinique € 1400, St.Martin-St.Lucia € 1600, St.Martin-St.Vincent € 1850, St.Martin-Grenada € 2050

**Race Conditions:** Surcharge: € 1500/boat, Mandatory race package (including: briefing, preparation, gauging of sails, registration, technical assistance during race): € 1100/boat, Security deposit increased by € 1000

**Short charter:** 5 days 80%, 4 days 65%, weekend (Friday 5pm - Monday 9pm) 55% of weekly rate.

**Deposit / franchise:** To be deposited on spot by creditcard.

**Check-In/Check-Out:** monday - saturday: embarkation: 17:00h, disembarkation at 9:00h. Early check-in (13:00): on request (2-3 cabins € 100, 4-5 cabins € 125, catamarans € 150). Late check-in (outside opening hours, arrivals after 17:00, sundays or public holidays): € 325

**Provisioning:** on request.

**Languages spoken at base:** English & French

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.

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