

CARIBBEAN

Martinique, Guadeloupe, St. Martin, Tortola



5% early booking until 6 months prior to charter start

VPM Yachtcharter - EIS Finance SARL - Courbevoie

| Yacht | Cab. | Pers. | Y.o.cons. | 21.12.19 - 03.01.20 | 05.01. - 05.04. | 06.04. - 10.05. | 11.05. - 18.10. | 19.10. - 20.12. | Deposit |
|--|------|-------|-----------|---------------------|-----------------|-----------------|-----------------|-----------------|---------|
| Currency (Price per week) | | | | € | € | € | € | € | € |
| Monohulls - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina | | | | | | | | | |
| Oceanis 54 | 5 | 9 | 09 | 6.000 | 4.500 | 3.500 | 2.950 | 3.500 | 4.570 |
| Cyclades 50.5 | 5 | 12 | 07 | 5.000 | 4.200 | 2.950 | 2.800 | 2.950 | 4.400 |
| Catamarans - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina | | | | | | | | | |
| Lagoon 620 incl. Crew & Full Boat | 12 | 15 | | 20.280 | 20.280 | 20.280 | 20.280 | 20.280 | |
| Lagoon 450 S | 6 | 10 | 18 | 7.500 | 5.800 | 4.500 | 4.250 | 4.500 | 4.570 |
| Lagoon 450 S Waterm. | 5 | 9 | 17 | 7.500 | 5.800 | 4.500 | 4.250 | 4.500 | 4.570 |
| Lagoon 450 S | 6 | 10 | 16 | 7.500 | 5.800 | 4.500 | 4.250 | 4.500 | 4.570 |
| Lagoon 450 | 6 | 12 | 13 | 7.000 | 5.400 | 4.300 | 3.900 | 4.300 | 4.570 |
| Nautitech 441 | 6 | 12 | 10 | 5.820 | 4.700 | 4.000 | 3.050 | 4.000 | 4.570 |
| Lagoon 42 | 4 | 10 | 17 | 6.600 | 5.300 | 4.000 | 3.500 | 4.000 | 4.570 |
| Lagoon 42 | 4 | 10 | 18 | 6.600 | 5.300 | 4.000 | 3.500 | 4.000 | 4.570 |
| Lagoon 42 | 4 | 10 | 17 | 6.600 | 5.300 | 4.000 | 3.500 | 4.000 | 4.570 |
| Lagoon 42 | 4 | 10 | 17 | 6.600 | 5.300 | 4.000 | 3.500 | 4.000 | 4.570 |
| Lagoon 42 | 4 | 10 | 17 | 6.600 | 5.300 | 4.000 | 3.500 | 4.000 | 4.570 |
| Lagoon 42 | 4 | 10 | 16 | 6.600 | 5.300 | 4.000 | 3.500 | 4.000 | 4.570 |
| Lagoon 40 | 4 | 10 | 18 | 6.250 | 4.800 | 3.900 | 3.300 | 3.900 | 4.570 |
| Lagoon 40 | 4 | 10 | 18 | 6.250 | 4.800 | 3.900 | 3.300 | 3.900 | 4.570 |
| Lagoon 400 S2 | 4 | 10 | 17 | 6.000 | 4.600 | 3.850 | 3.100 | 3.850 | 4.570 |
| Lagoon 400 S2 | 4 | 10 | 16 | 6.000 | 4.600 | 3.850 | 3.100 | 3.850 | 4.570 |
| Lagoon 400 S2 | 4 | 10 | 13 | 5.800 | 4.300 | 3.650 | 3.000 | 3.650 | 4.570 |
| Lagoon 400 S2 | 4 | 10 | 13 | 5.800 | 4.300 | 3.650 | 3.000 | 3.650 | 4.570 |
| Lagoon 400 | 4 | 10 | 12 | 5.800 | 4.300 | 3.650 | 3.000 | 3.650 | 4.570 |
| Lagoon 380 S2 | 4 | 8 | 18 | 5.150 | 3.800 | 3.240 | 2.620 | 3.240 | 4.000 |
| Lagoon 380 S2 | 4 | 8 | 15 | 5.000 | 3.700 | 3.150 | 2.540 | 3.150 | 4.000 |
| Lagoon 380 S2 | 4 | 8 | 13 | 5.000 | 3.700 | 3.150 | 2.540 | 3.150 | 4.000 |
| Lagoon 380 S2 | 4 | 8 | 13 | 5.000 | 3.700 | 3.150 | 2.540 | 3.150 | 4.000 |
| Monohulls - Tortola, Nanny Cay - Road Town | | | | | | | | | |
| Oceanis 54 | 5 | 9 | 09 | 6.690 | 5.100 | 4.200 | 4.200 | 4.200 | 4.570 |
| Cyclades 50.5 | 5 | 12 | 07 | 5.500 | 4.620 | 3.245 | 3.080 | 3.245 | 4.400 |
| Catamarans - Tortola, Nanny Cay - Road Town | | | | | | | | | |
| Lagoon 450 S | 5 | 9 | 17 | 9.600 | 8.000 | 7.500 | 7.500 | 7.500 | 4.570 |

Included: GPS, autopilot, outboarder, el.windlass, bedding + linen, towels, snorkeling equipment (2/yacht), ventilator in cabins and saloon. Generator and air-conditioning on L 620, L 500. First and last night on the VPM ponton.

Options: On demand (for Martinique/St. Martin payable on spot - for Guadeloupe/Tortola payable with contract):

Endcleaning: Monohull up to 38 ft € 135; from 39 - 45 ft € 165; from 46 to 49 ft € 190, 50 ft and over: € 210; Catamarans up to 40 ft € 210; from 41 to 45 ft € 230, from 46 to 49 ft € 250, 50 ft and more € 275 (security for the end cleaning costs to be deposited on spot), kayak/SUP € 80/week (deposit € 200), charcoal BBQ € 40/week, full board 1 - 4 guests € 45/person/night, more than 4 guests € 40/person/night. extra Snorkeling equipment EUR 15/set. Crew-change during charter € 200 (includes administr. costs, change of linen/towels, 1 night at the VPM pontoon, does not include cleaning), extra set linen/towels € 15/person.

Mandatory extra fees (payable on spot): BVI Cruising Tax: (approx. prices which are subject to change) for boats based outside BVI \$ 16/pers./day. (charter boats based in BVI, \$ 6/pers/day please ask us about this)

Environmental Levy Virgin Islands: USD 10 apply to visitors as of age of min. 3 years, entering the Virgin Islands.

Visar search & rescue fee € 2/pers/charter.

Airport Departure Tax: USD 20/pers.

National Park Mooring Permit Tortola: (approx. prices which are subject to change due to authority enforcements during the season) € 19/yacht/w. up to 4 pers., € 27/yacht/w. 5-6 pers., € 34/yacht/w. 7-8 pers., € 42/yacht/w. 9-10 pers., € 5/w. for each extra pers/week - above 8 days will be considered as 2 weeks. Foreign based boats pay two times the above mentioned amount.

natural park fee € 3/pers./charter

Service Fee for filling up fuel tanks: fuel costs + € 100 surcharge.

Minimum charter: 7 nights, Christmas and New Year period: 10 nights For less than 7 nights a surcharge of 30% is applicable on these rates.

Discounts: 14 - 20 days: 5%, 21 - 27 days: 10%, 28 days and more: 15%, Repeater: 5%, Boatshow: 5%, Group discount 5 yachts and more 5% (on top of longterm discounts only 3 discounts can be cumulated).

Deposit / franchise: To be paid at embarkation with: Visa ? Mastercard or cash.

Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver. For bookings longer than 2 weeks the deposit has to be transferred to our account prior departure or be deposited in cash on spot.

Damage waiver: up to 43' € 30/day (minimum € 210)+refundable security deposit € 500, from 44' € 35/day (minimum € 245)+refundable security deposit € 750, (spi/blister are not covered, payable at the own expense of the client in case of loss, theft or damage). Damage waiver obligatory with skipper. The damage waiver has to be booked with the booking confirmation and is not bookable on spot.

BESTSERVICE: Embarkation: 6 pm daily. **Disembarkation:** 10 am daily. The charter contract starts at 18h, however, the technical check in and chart briefing will take place in the morning after contract started. No departure from the base at the first evening of contract. Drop off with diesel tanks filled up. Fees for not refueling: Diesel +€ 100.

Transfer (payable on spot):

St. Martin Juliana Airport - Anse Marcel Base oneway up to 2 Pers. € 45, additional pers. € 17, Grand case Airport - Anse Marcel Base oneway up to 2 Pers. € 40, additional Pers. € 12.

Guadeloupe Les Abymes Airport - Base Port de Plaisance oneway 1-3 Pers. € 42, 4-5 Pers. € 46, 6-8 Pers. € 55

Martinique Le Lamentin Airport - Le Marin Base oneway 1-6 pers. € 77, 7 Pers. € 90, 8 Pers. € 100, 9-12 Pers. € 150, 13-15 pers. € 170.

Tortola Beef Island Airport - Manuel Reef Marina one way US\$ 20,-/pers.

One-Way: (Availability on request) Martinique to: St. Lucia € 550; St. Vincent € 750, Union € 975, Grenada € 1250, Guadeloupe € 600, St. Martin /St. Barth € 1365, Antigua € 885, Tortola € 1560

Guadeloupe to: St. Lucia € 845, St. Vincent € 975, Union € 1235, Grenada € 1430, St. Martin /St. Barth € 900, Antigua € 585, Tortola € 1170

St. Martin to: St. Lucia € 1300, St. Vincent € 1690, Union € 1690, Grenada € 1690, Antigua € 650, St. Barths € 500, Tortola € 845, Martinique € 1300, Guadeloupe € 900

Provisioning: possible

Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. One way costs have to be paid. **Extra race costs: Race Regatta Package** (including: briefing, preparation gauging of sails, registration, technical assistance during race excl. RORC); Saint Martin Heineken Regatta: € 1100 Euro; Antigua Sailing Week € 1300; BVI spring regatta Tortola € 1100; RORC Caribbean 600 Antigua 20.02.2012 € 1300

Race deposit: VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. No damage waver and do credit card accepted.

Regatta Surcharge up to 42' € 1400, 43'-50'1500, 51' and bigger € 1600.

additional informations: Summer-special: 11.05.-13.07.19 and 10.08.-01.11.19 - 30% on daily rate (min. 14 days) only at Martinique, Guadeloupe and St.Martin (not valid for Lagoon 620; no other discount applicable).

****= Lagoon 620 including crew and fullboard

Languages spoken at base: English, French, partly German

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.

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