

SPAIN

Palma de Mallorca (Marina Naviera Balear)



15% early booking discount until 31.01.2019, 10% until 31.03.2019

Sailactive S.L. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	18.05 - 14.06	15.06 - 28.06	29.06 - 12.07	13.07 - 26.07	27.07 - 02.08	03.08 - 16.08	17.08 - 30.08	31.08 - 27.09	28.09 - 04.10	05.10 - 11.10	Final Cleaning
Currency (Price per week)				€	€	€	€	€	€	€	€	€	€	€
Bavaria Cruiser 51	5	10	16	4.510	4.710	4.970	5.110	5.410	5.710	5.410	4.810	4.110	3.810	190
Bavaria 50 Cruiser	5	10	08	3.510	3.810	4.010	4.210	4.610	4.910	4.510	3.810	3.210	2.910	190
Bavaria 46 Vision	3	9	15	3.730	4.030	4.230	4.330	4.730	4.930	4.730	4.030	3.530	3.130	2.000
Bavaria Cruiser 46	4	9	14	3.630	3.930	4.230	4.530	4.730	5.030	4.730	3.930	3.530	3.030	170
Bavaria 46 Cruiser	4	8	07	2.830	2.930	3.230	3.430	3.530	3.730	3.530	3.030	2.630	2.230	170
Bavaria Cruiser 45	4	9	13	3.530	3.730	4.030	4.330	4.530	4.730	4.530	3.830	3.430	2.930	170
Bavaria 39 Cruiser	3	7	06	1.950	2.050	2.250	2.350	2.620	2.850	2.650	1.950	1.750	1.650	150
Hanse 325	2	6	14	1.770	1.870	2.070	2.270	2.570	2.670	2.570	2.070	1.870	1.570	130
Bavaria Cruiser 32	2	6	10	1.670	1.770	1.970	2.070	2.470	2.570	2.470	1.970	1.770	1.470	130
catamarans														
Lagoon 52 Incl. Skipper	5	14	16	12.600	12.600	14.100	14.100	14.800	14.800	14.800	13.600	12.600	10.400	450
Lagoon 450	6	10	17	7.140	7.540	8.240	9.540	9.940	10.440	8.940	8.340	6.040	5.540	260
Lipari 41	6	10	10	3.770	3.970	4.470	4.370	5.070	5.470	4.370	4.070	3.570	2.860	230
Nautitech Open 40	4	10	15	4.570	4.870	5.070	5.270	6.470	6.670	5.570	5.070	3.570	3.070	230
Lagoon 380*	4	10	05	3.270	3.570	4.070	4.270	4.470	4.670	4.170	3.570	2.870	2.570	230

*Lagoon 380 from/to Cala d

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Bimini-top, Cockpit cushions, Deck shower, Swimming ladder, Inverter 12V/220V, Hot water, CD / radio, Cockpit speakers, Dinghy
Options: Final cleaning (payable on spot, see above) Bedsheets + towels € 20/person, Cabrera permit € 15 + national park fees, € 100 SUP, outboarder € 100/week, safety net on request + children life vest free of charge.

Discounts: 2 weeks: 5%, 3 weeks: 10%, 4 weeks 15%, repeater: 5%, fleet discount: 5%, Max: 20%

Check-in/Check-Out: Saturday 4pm (earlier if possible) / Friday until 4:30pm + night on board until Saturday 8am.

Deposit / franchise: Security Deposit € 2000 (Payable at the base), Security Deposit Lagoon 52 € 1000

Damage waiver: Monohulls/catamarans € 250, remaining security deposit € 500.

Shopping possibility: supermarket at the marina. Provisioning list possible.

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

Languages spoken at base: German, English, Spanish, French, Italian, Dutch

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.

VPM Bestsail - EIS Finance sarl * 65, Rue de la Croix * F-92000 Nanterre * +49 (0)7641 959 760 * vpm@bestsail.net * <http://www.vpm.fr> * VAT: FR70433304128