

# ITALY

## Portorosa, Palermo, Marsala, Salerno, Scarlino, Cannigione



10% before 31.01.2017, 5% till 31.03.2017

Sailing Race Service SRL - Palermo

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 12.05. 30.09. - 31.12.	13.05. - 07.07. 09.09. - 29.09.	08.07. - 28.07. 19.08. - 08.09.	29.07. - 18.08.	Deposit
Currency (Price per week)				€	€	€	€	€
<b>Portorosa</b>								
Bavaria Cruiser 56	4	11	14	4.000	5.200	6.200	6.900	4.000
Bavaria Cruiser 51	4	9	15	3.000	3.850	4.400	6.500	3.000
Bavaria Cruiser 51	5	10	15	3.200	4.200	4.600	6.800	3.000
Bavaria Cruiser 50	5	12	11	2.900	3.900	4.200	6.200	3.000
Cyclades 50.4	4	11	06	2.400	3.000	3.500	5.000	3.000
Cyclades 50.4	4	11	07	2.400	3.000	3.500	5.000	3.000
Bavaria Cruiser 46	4	8	16	2.700	3.600	4.200	5.600	3.000
Bavaria Cruiser 46	4	10	14	2.700	3.400	4.000	5.300	3.000
Cyclades 43.3	3	8	06	1.400	1.700	2.300	3.600	2.500
Bavaria Cruiser 41	3	6	14	2.000	2.500	3.200	4.200	2.500
Bavaria Cruiser 37	3	6	16	1.600	2.000	2.600	3.500	2.500
Oceanis 37	3	6	08	1.500	1.800	2.300	3.000	2.500
Saba 50	6	12	16	6.500	11.900	13.200	14.300	6.000
Lagoon 440	6	12	09	4.300	5.600	6.800	8.000	4.000
Lagoon 420	5	11	07	3.800	5.000	6.000	7.000	4.000
Lagoon 380	4	12	13	2.800	3.800	4.600	6.500	4.000
<b>Palermo</b>								
Bavaria 50 Cruiser	5	10	08	2.500	3.400	4.000	5.800	3.000
First 47.7	4	10	07	2.400	3.200	3.800	4.800	3.000
Bavaria Cruiser 46	4	8	16	2.700	3.500	4.200	5.300	3.000
Grand Soleil 45	3	8	07	2.200	2.700	3.100	4.100	3.000
Bavaria Cruiser 40	3	8	13	1.850	2.300	2.800	3.600	2.500
Bavaria 40 Cruiser	3	8	08	1.700	2.200	2.550	3.400	2.500
Dufour 40 Performance	3	8	07	1.850	2.450	2.700	3.500	2.500
<b>Marsala</b>								
Dufour 525 Grand Large	4	11	07	3.650	4.700	5.900	6.900	3.000
Dufour 500	4	10	15	3.950	5.150	6.650	7.700	3.000
Dufour 455 Grand Large	4	10	08	2.600	3.100	4.050	5.700	3.000
Dufour 450 Grand Large	4	10	13	3.100	3.500	4.600	5.950	3.000
Sun Odyssey 44i	4	10	10	2.850	3.250	4.100	5.300	3.000
Oceanis 42.3	4	10	06	2.200	3.050	3.500	4.850	2.500
Grand Soleil 40	3	7	05	1.950	2.300	3.000	3.500	2.500
Dufour 325 Grand Large	2	6	07	1.750	1.950	2.150	2.350	2.500
Lagoon 42	5	11	16	3.900	5.950	7.200	8.300	4.000
Lagoon 380	4	10	09	3.000	3.600	4.000	5.400	4.000
<b>Salerno</b>								
Hanse 575*	3	9	13	4.800	5.700	6.800	8.000	4.000
Bavaria Cruiser 51	5	10	15	3.200	4.200	4.600	6.800	3.000
Sun Odyssey 49i	4	10	08	3.000	3.500	3.900	4.500	3.000
Bavaria Cruiser 46	4	8	16	2.700	3.800	4.300	5.300	3.000
Cyclades 43.3	3	8	06	1.600	1.900	2.500	3.600	2.500
Oceanis 41.1	3	8	17	2.200	3.100	3.600	4.200	2.500
Bavaria 40 Cruiser	3	7	08	1.850	2.200	2.500	3.400	2.500
Bavaria 37 Cruiser	3	6	07	1.300	1.800	2.100	2.500	2.500
Lagoon 400 S2	4	11	16	3.600	4.500	5.700	7.200	4.000
Lipari 41 Evolution	4	10	14	3.850	4.600	5.900	7.200	4.000
<b>Cannigione</b>								
Bavaria Cruiser 46 Style	4	8	17	2.500	3.600	4.200	5.300	3.000
Bavaria 45 Cruiser	4	10	11	2.400	3.300	4.000	4.600	3.000
Cyclades 43.3	3	8	06	1.500	1.900	2.500	3.300	2.500
Oceanis 38.1	3	8	17	1.900	2.500	3.000	3.600	2.500
Lagoon 440	6	12	08	4.400	5.700	6.900	8.000	4.000
Lagoon 400 S2	4	12	16	3.600	4.500	5.700	7.200	4.000
<b>Scarlino</b>								
Oceanis 48	5	12	17	4.000	4.500	5.200	6.400	3.000
Bavaria Cruiser 46	4	8	16	2.900	3.600	4.300	4.900	3.000
Oceanis 43	4	10	11	2.200	2.700	3.500	4.000	2.500
Bavaria 42 Cruiser	3	8	08	1.800	2.300	2.800	3.200	2.500

Scarlinto									
Dufour 382 Grand Large	3	7	15	1.900	2.400	3.100	3.500	2.500	
Bavaria Cruiser 33	2	4	13	1.200	1.600	2.000	2.300	2.500	
<p>PO= Portorosa, P=Palermo, M=Marsala, S=Salerno, SC=Scarlinto, C= Cannigione</p> <p><b>Standard equipment:</b> Furling genoa, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Biminitop, Deck shower, Board-battery charger, Hot water, CD / radio, Electr. Fridge, Dinghy</p> <p><b>Included:</b> First and last night at home port.</p> <p><b>Options:</b> outbord engine: € 100/week, Endcleaning + gas: up to 43': € 120, 44'-51': € 140, &gt;52': € 160, Kat up to 43' € 180, Lagoon 440: € 200, Saba 50: € 220, linen+towels € 15/person, beach towels € 15/person, skipper € 150/day + food supply, Hostess € 100/day+prov., Gennaker € 200/week, cockpit-cushion: € 60/booking, € 200 safety net (to be payed in cash at the base), pets: € 100, early check in: € 150 (14:00h), Check in on sunday € 100, Wi-Fi: € 50/week (1GB/day), € 80/week (5GB/day), SUP (Stand-Up-Paddle): € 100/week, extra gas cylinder € 15.</p> <p>Refuel service: € 61 + fuel amount.</p> <p><b>Discounts:</b> 2 weeks 5%, 3 weeks and more 10%, repeat customer 5%, boatshow 5%, max. total discount 20%, no discounts in period 22.07.- 25.08.</p> <p><b>Deposit / franchise:</b> with Visa, Mastercard or cash.</p> <p><b>Transfer (single):</b> Palermo airport/Palermo: € 100; Palermo/Portorosa: € 290, Palermo/Marsala € 180; Catania/Portorosa: € 250, Trapani/Marsala 100€ ; Naples airport/Salerno: € 140; Naples airport/Naples port: € 80; Firenze airport/Scarlinto: € 360; Rome (Fiumicino) airport/Scarlinto: € 550; Rom (Fiumicino) airport/Naples port: € 550; Pisa/Scarlinto € 250. Olbia airport/Cannigione € 160; Lamezia Terme airport/Tropea; Up to max. 8 pers./oneway</p> <p><b>Check-In/Check-Out:</b> Check in: Saturday from 5:00 pm Check out: Friday 4pm + last night on board until 8am.</p> <p><b>One-Way:</b> Palermo-Portorosa € 500, Palermo-Marsala € 300, Portorosa-Catania € 500, Tropea-Portorosa € 300, Tropea-Salerno € 500, Salerno-Procida € 300.</p> <p><b>Provisioning:</b> Supermarket near base, list for provisioning service on request (+ 20% surcharge for service).</p> <p><b>Languages spoken at base:</b> Italian, English, German.</p> <p><b>additional informations:</b> * = experienced sailors or with professional skipper</p>									

## ITALY

### Punta Ala (Tuscany)



10% Early booking until 31.01.2017

BS Yachting SRL - Punta Ala

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 14.04. 07.10. - 31.12.	15.04. - 26.05. 23.09. - 06.10.	27.05. - 23.06. 09.09. - 22.09.	24.06. - 14.07. 26.08. - 08.09.	15.07. - 04.08.	05.08. - 25.08.
Currency (Price per week)				€	€	€	€	€	€
Elan 434 Imp.	4	10	05	2.200	2.500	2.700	3.000	3.400	3.800
Oceanis 423	4	10	04	2.050	2.350	2.550	2.750	3.200	3.650
Sun Odyssey 42i	3	8	10	1.800	2.150	2.600	2.700	3.000	3.300
Oceanis 40	3	8	10	1.700	2.000	2.350	2.500	2.800	3.150
Sun Odyssey 36 i	3	8	07	1.300	1.750	1.850	2.000	2.200	2.600
Sun Odyssey 35	3	8	05	1.300	1.500	1.700	1.800	2.150	2.500

**additional informations:** \* = experienced sailors or with professional skipper

**Included:** GPS Plotter, elect. windlass, auto pilot, bimini, sprayhood outboarder, 1 bottle of gas

**Options:** Endcleaning 31-37' € 100,-, 38'- 44' € 120

gennaker: € 130, week, linen: € 18/pers./week, skipper: € 150/day+prov., Hostess: € 100/day +prov.

**Discounts:** 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, max: 15%.

**Check-In/Check-Out:** Saturday 5pm/Friday 5pm + last night on bord until Saturday 8am.

**Deposit / franchise:** € 2000 to be deposited on spot via Visa, Mastercard or in cash.

**Damage waiver:** € 25/day (min. € 175) + rest deposit € 600 on site

**Shopping possibility:** Supermarket near base, list for provisioning service on request (+ service fee).

**Languages spoken at base:** Italian, English, German.

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.