

# ITALY

Portorosa, Palermo, Marsala, Salerno, Scarlino, Procida



10% before 31.01.2016, 5% till 31.03.2016

Sailing Race Service SRL - Palermo

Yacht	Basis	Cab.	Pers.	Y.o.cons.	02.01. - 13.05. 01.10. - 31.12.	14.05. - 08.07. 10.09. - 30.09.	09.07. - 29.07. 20.08. - 09.09.	30.07. - 19.08.	Deposit
<b>Currency (Price per week)</b>					€	€	€	€	€
Hanse 575*	S	3	9	13	5.200	5.700	7.000	8.500	4.000
Bavaria Cruiser 56	Po	4	11	14	4.000	5.000	6.200	7.800	4.000
Dufour 525 Grand Large	M	4	11	07	3.500	4.500	5.600	6.700	3.000
Bavaria Cruiser 51	S	5	10	15	3.200	4.200	4.600	6.800	3.000
Bavaria Cruiser 51	PO	5	10	15	3.200	4.200	4.600	6.800	3.000
Dufour 500	M	4	10	15	3.850	4.950	6.400	7.400	3.000
Cyclades 50.4	SC	4	11	06	3.000	3.500	4.100	5.000	3.000
Cyclades 50.4	PO	4	11	07	2.400	3.000	3.500	5.000	3.000
Cyclades 50.4	PO	4	11	06	2.400	3.000	3.500	5.000	3.000
Cyclades 50.4	S	4	11	06	2.400	2.900	3.600	4.800	3.000
Bavaria Cruiser 50	PO	5	12	11	2.900	3.900	4.200	6.200	3.000
Bavaria 50 Cruiser	P	5	10	08	2.500	3.400	4.000	5.800	3.000
Sun Odyssey 49i	S	4	10	08	3.000	3.500	3.900	4.500	3.000
First 47.7	P	4	10	07	2.400	3.200	3.800	4.800	3.000
Bavaria Cruiser 46	Sc	4	9	16	2.900	3.600	4.300	5.300	3.000
Bavaria Cruiser 46	Po	4	9	16	2.700	3.600	4.200	5.600	3.000
Bavaria Cruiser 46	PO	4	10	14	2.700	3.400	4.000	5.300	3.000
Bavaria 46 Cruiser	P	4	10	07	2.300	2.900	3.500	4.300	3.000
Bavaria 46 Cruiser	S	4	10	07	2.400	2.900	3.500	4.300	3.000
Dufour 455 Grand Large	M	4	10	08	2.400	2.900	3.800	5.300	3.000
Dufour 450 Grand Large	M	4	10	13	2.900	3.300	4.250	5.700	3.000
Bavaria 45 Cruiser	S	4	10	11	2.700	3.300	3.800	4.500	3.000
Grand Soleil 45	P	3	8	07	2.200	2.700	3.100	4.100	3.000
Cyclades 43.3	SC	3	8	06	1.600	1.900	2.500	3.600	2.500
Cyclades 43.3	PO	3	8	06	1.600	1.900	2.500	3.600	2.500
Cyclades 43.3	S	3	8	06	1.600	1.900	2.500	3.600	2.500
Oceanis 43	SC	4	10	11	2.500	2.700	3.500	4.000	2.500
Oceanis 42.3	M	4	10	06	2.100	2.850	3.300	4.500	2.500
Bavaria 42 Cruiser	SC	3	8	08	1.800	2.500	2.900	3.500	2.500
Bavaria Cruiser 41	PO	3	6	14	2.000	2.500	3.200	4.200	2.500
Dufour 40 Performance	M	3	8	07	1.850	2.450	3.000	3.500	2.500
Dufour 40 Performance	P	3	8	07	1.850	2.450	2.700	3.500	2.500
Bavaria Cruiser 40	P	3	8	13	1.850	2.300	2.800	3.600	2.500
Bavaria 40 Cruiser	S	3	7	08	1.850	2.200	2.500	3.400	2.500
Bavaria 40 Cruiser	P	3	8	08	1.700	2.200	2.550	3.400	2.500
Grand Soleil 40	M	3	7	05	1.850	2.100	2.800	3.300	2.500
Bavaria 39 Cruiser	Sc	3	8	06	1.500	2.000	2.400	3.000	2.500
Dufour 382 Grand Large	SC	3	7	15	1.900	2.400	3.100	3.500	2.500
Bavaria Cruiser 37	Po	3	6	16	1.600	2.000	2.600	3.500	2.500
Bavaria 37 Cruiser	S	3	6	07	1.450	1.850	2.100	2.750	2.500
Oceanis 37	PO	3	6	08	1.500	1.800	2.300	3.000	2.500
Bavaria Cruiser 33	SC	2	4	13	1.400	1.800	2.000	2.300	2.500
Dufour 325 Grand Large	M	2	6	07	1.600	1.800	2.000	2.200	2.500
<b>catamarans</b>									
Saba 50*	Po	4	12	16	6.500	11.900	13.200	14.300	4.000
Lagoon 440	S	6	12	08	4.400	5.700	6.900	8.000	4.000
Lagoon 440	PO	6	12	09	4.300	5.600	6.800	8.000	4.000
Lagoon 420	PO	5	11	07	3.800	5.000	6.000	7.000	4.000
Lipari 41 Evolution	S	4	10	14	3.850	4.600	5.900	7.200	4.000
Lagoon 400 S2	S	4	11	16	3.200	4.200	5.200	6.800	4.000
Lagoon 380	PO	4	12	13	2.800	3.800	4.600	6.500	4.000
Lagoon 380	M	4	10	09	3.000	3.600	4.000	5.400	4.000

PO= Portorosa, P=Palermo, M=Marsala, S=Salerno, SC=Scarlino

**Standard equipment:** Furling genoa, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Biminitop, Deck shower, Board-battery charger, Hot water, CD / radio, Electr. Fridge, Dinghy

**Included:** First and last night at home port.

**Options:** outboard engine: € 100/week, Endcleaning + gas: up to 43': € 120, 44'-51': € 140, >52': € 160, Lagoon 380+420: € 180, Lagoon 440: € 200, Saba 50: € 220, linen+towels € 15/person, beach towels € 15/person, skipper € 150/day + food supply, Hostess € 100/day+prov., Gennaker € 200/week, cockpit-cushion: € 60/booking, € 200 safety net (to be payed in cash at the base), pets: € 100, early check in: € 150 (14:00h), Wi-Fi: € 50/week max. 2,5GB, SUP (Stand-Up-Paddle): € 100/week, extra gas cylinder € 15.

Refuel service: € 61 + fuel amount.

**Discounts:** 2 weeks 5%, 3 weeks and more 10%, repeat customer 5%, boatshow 5%, max. total discount 20%, no discounts in period 25.07.- 21.08.15.

**Deposit / franchise:** with Visa, Mastercard or cash.

**Transfer (single):** Palermo airport/Palermo: € 100; Palermo/Portorosa: € 290, Palermo/Marsala € 180; Catania/Portorosa: € 250, Trapani/Marsala 100€; Naples airport/Salerno: € 140; Naples airport/Naples port: € 80; Firenze airport/Scarlino: € 360; Rome (Fiumicino) airport/Scarlino: € 550; Rom (Fiumicino) airport/Naples port: € 550; Pisa/Scarlino € 250. Up to max. 8 pers./oneway

**Check-In/Check-Out:** Check in: Saturday from 5:00 pm Check out: Friday 4pm + last night on board until 8am.

**One-Way:** Palermo-Portorosa € 500, Palermo-Marsala € 300, Portorosa-Catania € 500, Tropea-Portorosa € 500, Tropea-Salerno € 500, Salerno-Procida € 300.

**Provisioning:** Supermarket near base, list for provisioning service on request (+ 20% surcharge for service).

**Languages spoken at base:** Italian, English, German.

**additional informations:** \* = experienced sailors or with professional skipper

## ITALY

### Punta Ala (Tuscany)



10% Early booking until 31.01.2016 or 6 month prior departure

BS Yachting SRL - Punta Ala

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 15.04.	16.04. - 27.05.	28.05. - 24.06.	25.06. - 22.07.	23.07. - 05.08.	06.08. - 19.08.
				08.10. - 31.12.	24.09. - 07.10.	17.09. - 23.09.	03.09. - 16.09.	20.08. - 02.09.	
<b>Currency (Price per week)</b>				€	€	€	€	€	€
Bavaria 44 Cruiser	4	9	04	2.260	2.500	2.700	2.900	3.390	3.880
Elan 434 Imp.	4	10	05	2.180	2.480	2.680	2.980	3.380	3.780
Oceanis 423	4	10	04	2.060	2.360	2.560	2.760	3.210	3.660
Sun Odyssey 42i	3	8	10	2.180	2.360	2.680	2.880	3.280	3.600
Oceanis 40	3	8	10	1.860	2.160	2.460	2.660	3.110	3.560
Sun Odyssey 36 i	3	8	07	1.450	1.700	1.900	2.000	2.300	2.600
Sun Odyssey 35	3	8	05	1.350	1.500	1.700	1.800	2.150	2.500
Oceanis 311	2	6	02	1.000	1.100	1.400	1.500	1.750	2.000

**additional informations:** \* = experienced sailors or with professional skipper

**Included:** GPS Plotter, elect. windlass, auto pilot, bimini, sprayhood outboarder, 1 bottle of gas, end cleaning is included in prices indicated above, has to be paid on spot at check-in, discounts are only calculated with prices reduced by endcleaning (From 31' till 37' € 100; from 38' till 43' € 120; from 44' € 140)

**Options:** Blister: € 130, week, linen: € 18/pers./week, skipper: € 150/day+prov., Hostess: € 100/day +prov.

**Discounts:** 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, max: 15%.

**Check-In/Check-Out:** Saturday 5pm/Friday 5pm + last night on bord until Saturday 8am.

**Deposit / franchise:** € 2000 to be deposited on spot via Visa, Mastercard or in cash.

**Damage waiver:** € 25/day (min. € 175) + rest deposit € 600 on site

**Shopping possibility:** Supermarket near base, list for provisioning service on request (+ service fee).

**Languages spoken at base:** Italian, English, German.

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.